

1968-2018



Social
report
2018



*"While the others were going on the moon,
we were going to the village"*

Julius Nyerere





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ACRA

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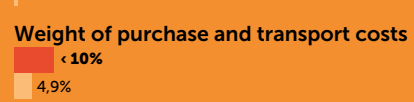
442,569
DIRECT BENEFICIARIES

€
12,660,696
TURNOVER 2018

€
24,172,702
TOTAL ASSETS 2018



Comparison between the use of ACRA's funds in 2017 and the benchmark set by the Italian Institute of Donation (IID)



■ Benchmark values
■ ACRA 2018
Amounts expressed net of commercial activities

PART 1

ABOUT US



Who we are

ACRA is a non-governmental, secular and independent organization, founded in Milan in 1968. **For 50 years** it has been working to fight poverty through sustainable, innovative, and participatory solutions, to foster a growing, sustainable development and more global citizenship.

ACRA works along with local communities in **Africa, Asia, and Latin America** to ensure access to the rights of **food, water, education, energy, and environment protection**.

Its goal is to support inclusive and long-term growth assisting local enterprises and talents.

In **Europe** and **Italy** ACRA promotes a culture of peace, dialogue and integration, cultural exchange, and solidarity. It promotes educational activities for schools, agricultural models and sustainable consumption practices.

ACRA works in partnership with local authorities, civil society organizations, the private sector, and academic institutions. Each project is inspired by a participatory operational and organizational model that promotes sustainable solutions to poverty and where people are the fundamental component.

ACRA is committed to:

- Safeguarding the **fundamental rights** of rural populations who live in the peripheral areas of the world.
- Promoting **local cultures and talents**, boosting the autonomous and sustainable development of communities, encouraging and supporting entrepreneurship and the initiative of groups or individuals.
- Encouraging **equity in gender relations** to overcome inequalities and to defend the rights of girls, children, and adolescents.
- Spreading information and **awareness-raising** initiatives to the public on interdependence and solidarity among people of different cultures.
- Striving towards the conservation of the **environment, biodiversity**, endangered ecosystems, and for sustainable use of natural resources.

Governance

Composition of the bodies at December 2018

Born in 1968 as a membership organization, in April 2011 ACRA becomes a participatory Foundation.

ACRA's bodies in December 2018:

- » the **Board of Promoters** and the **Board of Participants**, who appoint and revoke the components of the Board of Directors, the Ethics and Disciplinary Committee and the Board of Auditors;
- » the **Board of Directors is entrusted with ordinary and extraordinary business**
- » the **Ethics and Disciplinary Committee** that monitors compliance with the Statute and internal regulations;
- » the **Board of Auditors** that verifies the accounting and financial management as well as the compliance with Law and the Statute.

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On 16th June 2018, ACRA held its annual meeting. The current Board of Directors, the Ethics and Disciplinary Committee,

and the Board of Auditors have been working since 17th June 2017, for three years.

BOARD OF DIRECTORS

Nicola Morganti	President
Giuseppe Biella	Vice-Chairman
Emilia Fumagalli	
Giuseppe De Santis	
Gabriella Iacono	
Elisabetta Pontello	
Vittorio Biondi	

ETHICS AND DISCIPLINARY COMMITTEE

Alessandro Giovannelli
Adriano Poletti
Lorenzo Brambilla

BOARD OF AUDITORS

Mauro Benassi	President
Francesco Caccamo	
Sergio Saracino	

History

1968

Chad, village of Borom.

Thanks to the encounter with the missionary Father Angelo Gherardi and to the resourcefulness of 6 young volunteers, the first integrated rural development project is launched.

The project will last for 18 years.

On the 25th May of that significant year, in Milan, ACRA is born: a secular organization self-funded by private individuals and support groups.

1973

ACRA obtains formal recognition from the Ministry of Foreign Affairs as a Non-Governmental Organization qualified for International Cooperation.

1984

Our first steps in Senegal one of the countries with ACRA's longest-running interventions, especially in terms of building water infrastructures.

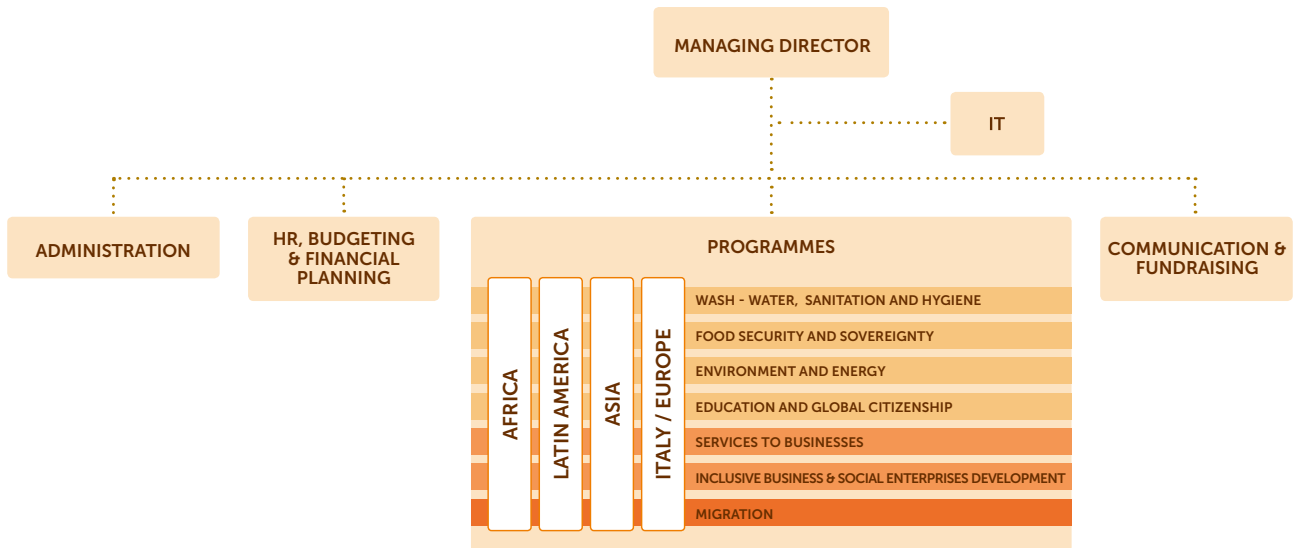
Two years before, the European Union European awards ACRA its first grants.

ACRA

Centre de Promotion Rurale
de Borom

Organizational Structure

HEADQUARTER AND COORDINATION



Of the **21 staff members** working in the Milan offices (**17 women** and **4 men**), 10 have a permanent contract, 2 have a temporary contract, 8 have a collaboration contract for operator engaged in development cooperation projects in Italy / Europe, and 1 is a volunteer.

In addition, during the same year, a number of people supported ACRA's activities in Italy as volunteers and interns.

Relations with the **25 expatriates** in project countries (**14 men** and **11 women**) are governed by temporary contracts, in compliance with the Collective Agreement between the Associations of Italian NGOs (AOI and Link2007) and the Trade Union Organizations.

The local staff, consisting of **291 people (86 women and 205 men)**, consists mainly of employees involved in the management of various projects in the local offices.

The staff is employed through work contracts that are drawn up and filed in accordance with local regulations.

1985

ACRA crosses the ocean and lands in Bolivia alongside the coffee producers of Los Yungas and the campesino organizations.

1986

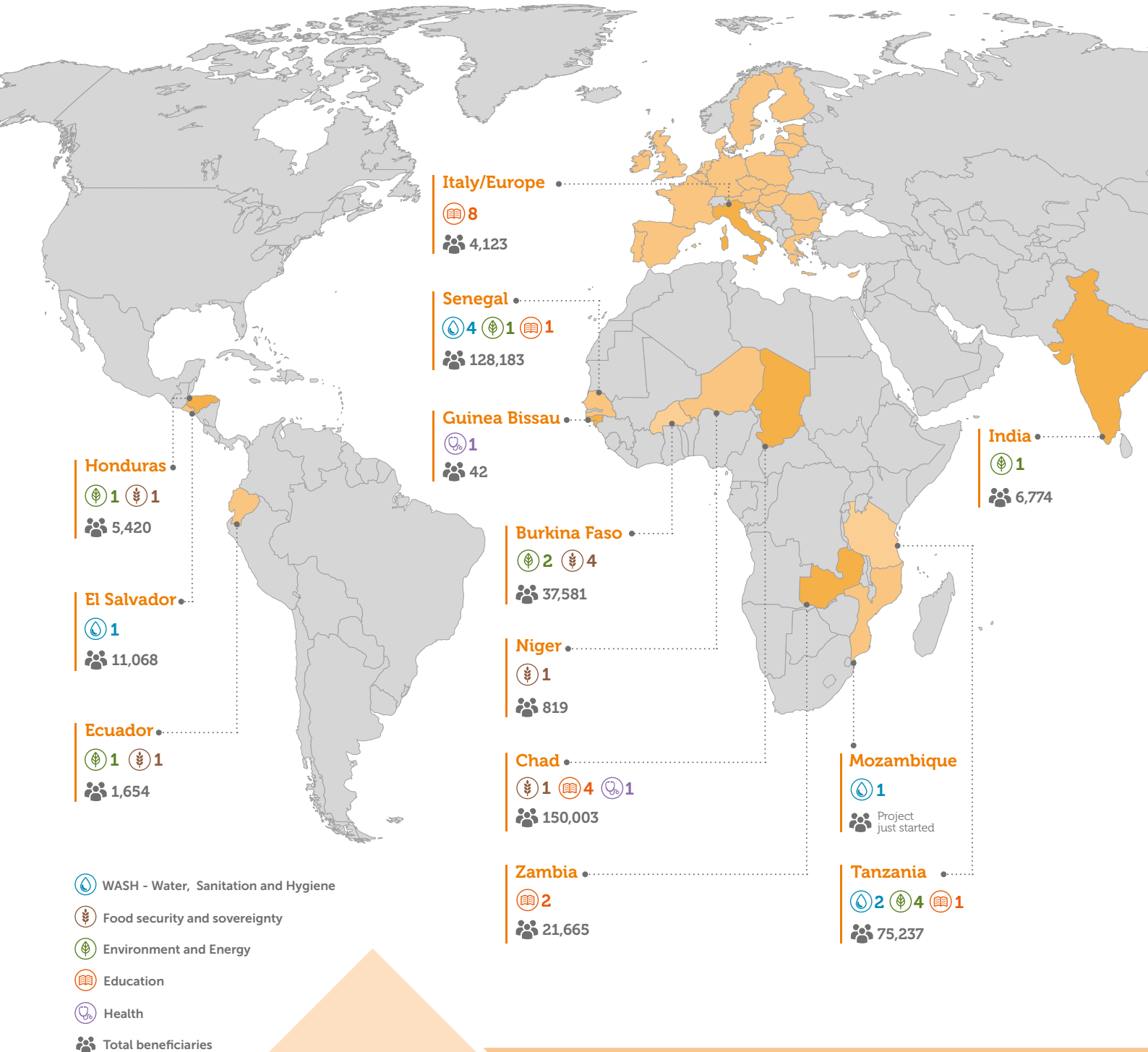
A first group of aid workers settles in Nicaragua to build and manage an agricultural and zootechnical training institute.

1987

The first coordination offices open in a number of countries and ACRA employs paid staff to implement and report on the development projects.

Projects in the world and the beneficiaries

Where we are and what we do - 44 projects in 2018



1988

ACRA obtains approval from the Ministry to carry out development information and education projects: the first educational activities aimed at Italian schools and teachers are launched.

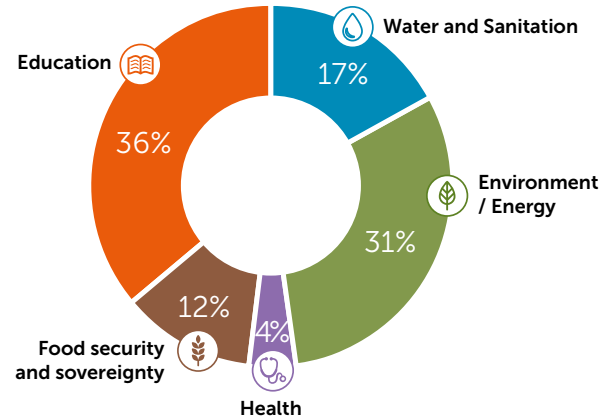
The 90's

Relationships with communities and local authorities are strengthened with the aim of implementing self-development projects that meet the basic needs of the people to enable a cultural exchange and dialogue. In 1998 ACRA arrived in Ecuador.

Use of economic resources 2018

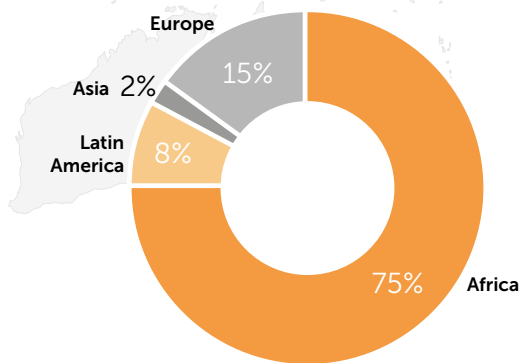
DISTRIBUTION BY THEMATIC AREA

Water and Sanitation	1,964,008 €
Environment / Energy	3,574,399 €
Health	492,348 €
Food security and sovereignty	1,428,485 €
Education	4,224,045 €
Total	11,683,287 €



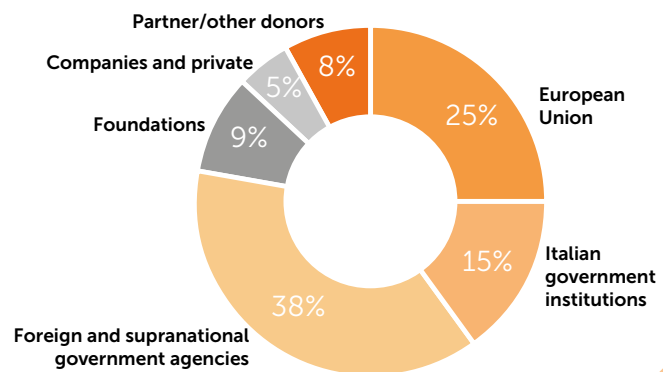
DISTRIBUTION BY GEOGRAPHIC AREA

Africa	8,715,293 €
Latin America	976,357 €
Asia	258,210 €
Europe	1,733,427 €
Total	11,683,287 €



TOTAL SOURCES OF FUNDS 2018

European Union	2,875,747 €
Italian government institutions	1,794,614 €
Foreign and supranational government agencies	4,442,323 €
Foundations	1,086,507 €
Companies and private	605,979 €
Partner/other donors	878,115 €
Total	11,683,287 €



The 2000's

The quality and size of the projects increase: the coordination offices employ better qualified and skilled local staff who can guarantee the sustainability of the projects.

2005






ACRA opens new coordination offices in Africa (Burkina Faso and Tanzania) and in Central America (El Salvador and Honduras).

2007

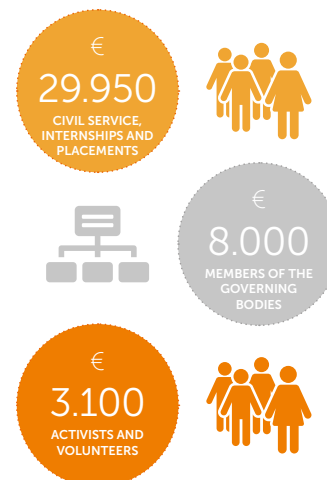
A large rural electrification programme commences in Tanzania. Over the years, this will bring hydroelectric energy to 27 villages.

Major donors

MAJOR PUBLIC AND PRIVATE DONORS 2018

Thematic area	COUNTRIES	TITLE
	EL SALVADOR MOZAMBIQUE SENEGAL TANZANIA	AICS (Agenzia Italiana per la Cooperazione allo Sviluppo)
		European Union
		Charity Water
		CEI (Conferenza Episcopale Italiana)
	BURKINA FASO CHAD ECUADOR HONDURAS NIGER	AICS (Agenzia Italiana per la Cooperazione allo Sviluppo)
		European Union
		Fondazioni4Africa
		PAM (Programma Alimentare Mondiale)
	BURKINA FASO ECUADOR HONDURAS INDIA SENEGAL TANZANIA	GIZ (Die Deutsche Gesellschaft für Internationale Zusammenarbeit)
		European Union
		European Union - Program CLIFOR
		European Union -SWITCH
		Ministry of Finance and Planning di Zanzibar (WB)
	CHAD ITALY/EUROPE SENEGAL ZAMBIA	European Union
		UNHCR
		GIZ (Die Deutsche Gesellschaft für Internationale Zusammenarbeit)
		CRF (Chad Relief Foundation)
		UNICEF
		Fondazione Cariplo
		AICS (Agenzia Italiana per la Cooperazione allo Sviluppo)
		UBI Banca
		Mediafriends Onlus
	CHAD GUINEA BISSAU	Fondazione Monzino
		Fondazione Renato Grandi

VOLUNTARY CONTRIBUTIONS



MEMBERSHIP IN NETWORKS AND CONSORTIA

AOI (Associazione ONG Italiane), **CoLomba** (COoperazione LOMBardia), **AITR** (Associazione Italiana Turismo Responsabile), **Concord Italia**, **CSR Manager Network**, **ARE** (Alliance for Rural Electrification), **Power4All**, **ACCESS Coalition**.

In addition ACRA has joined the **United Nations Global Compact** the largest global initiative for the promotion of a sustainable and inclusive economy.

2008

We celebrate 40 years of activity. The annual budget is around 10 million euro; the international cooperation challenges are ever increasing and ACRA focuses its efforts in 4 thematic areas: water and sanitation, environment-energy, food security and sovereignty, education and global citizenship, with a transversal focus on the economy.

2010

ACRA extends its reach to Asia, particularly to India and Cambodia (2014) with initial projects on education and then on environmental protection and local development through green economy initiatives.

2012-2015

In 2012 ACRA was among the founders of OPES Foundation, the first example in Italy of a non-profit investment vehicle that promotes social enterprises in the world. These are the years of collaborations with large European networks, international partnerships and an increasing interest in social business.



2016-2017

On the Milan-Barcelona route, ACRA organizes the first and second edition of the *Social Enterprise Boat Camp*, an event organized on a boat to discuss and exchange ideas on the topic of social business, in the presence of young innovators and social entrepreneurs from all over the world.

In 2016 ACRA organizes the Dakar Forum where six Western African countries discuss MUFPP implementation ideas and projects. The event "*Raise Your Voice, Dear!*" concludes EAThink2015, a large European project on Global Citizenship Education. ACRA's 50th anniversary celebration draws near.

In the year of EXPO, ACRA organizes the Social Enterprise World Forum in Milan with the participation of over 700 delegates from 45 countries. It also adheres to the Milan Urban Food Policy Pact (MUFPP), the international agreement on food policies ratified by the mayors of 148 cities around the world.



2018

ACRA celebrates its 50th Birthday!

It is awarded with the prestigious **Ambrogino d'Oro**, the Civic Merits assigned every year by the Municipality of Milan, an important recognition to crown **50 years of solidarity and commitment to the peripheries of the planet.**





Part 2

**SOCIAL
REPORT**

Social Report

The 4 main areas of intervention



Water, Sanitation and Hygiene - Access and participator management of water resources and sanitation services



Environment and Energy - Sustainable management of natural resources and rural electrification



Food security and sovereignty - Access to food, agroecology and food policy



Education - Access, rights, quality, global citizenship and cultural exchange

ACRA orients its interventions towards a long-term vision that includes measures aimed at achieving the **UN's Sustainable Development Goals (SDGs)**. The aim is to support local communities in becoming resilient, strengthening their skills, establishing sustainable development processes, that are aligned with national strategies and on a human rights-based approach. Besides, the aim is the fight against social, economic, and gender inequalities and the safeguard of natural resources.

ACRA considers two transversal components of each project to be pivotal for an inclusive and lasting development: **gender equality**, valuing above all the role of women within the community, and the strengthening of **social enterprise** as a driver of economic and social growth.

Below are described the **four main thematic areas** that distinguish ACRA's commitment, followed by an in-depth sheet on a specific project carried out or completed during the year.

Particular emphasis is given to initiatives that address gender issues and present the **testimonies of women** who have had the opportunity to live in a healthier environment, study, work, and improve their economic conditions.



Water, Sanitation and Hygiene

Access and participatory management of water resources and sanitation services

“Water is hygiene, life, everything for the future of children and villages in the rural world! For every tap, thanks ACRA!”

Nurse of Soutou, Senegal
Taken by the Marco Scotuzzi’s video as part of the *Ride With a Mission* initiative (2018)




142.142
BENEFICIARIES REACHED
in Senegal, Tanzania,
El Salvador

©Paolo Defilla

Key indicators 2018

SENEGAL

12.000 people received drinking water at home, 24 hours a day thanks to the installation of 1.000 family taps.

48.000 people were reached thanks to awareness campaigns on good hygiene practices.

TANZANIA

391 families have received a water connection for their homes and a credit that will allow them to install toilet facilities in their homes.

In Zanzibar, promotion of the “World Clean Up Day” involved more than 6.500 people, 30 organizations and private companies for the implementation of 16 public cleaning activities.



Water, Sanitation and Hygiene

The challenges

WAsH (*Water, Sanitation and Hygiene*), in other words drinking water for everyone, adequate **sanitation services and hygiene education**.

Ensuring the provision of the world's most precious resource is not only a priority in itself but also of a paramount importance for the other Sustainable Development Goals: reducing diseases and deaths, hunger, poverty, improving socio-economic development. However, **884 million people** in the world do not yet have access to basic water services and **2.1 billion** people do not have safe water services¹. 8 out of 10 countries with the worst situation are in Africa. From an hygienic point of view, **almost 1 out of 3 people (2.3 billion)** do not have basic hygiene and sanitation facilities and more than 6 out of 10 people do not have access to safe sanitation facilities. Thus, 12% of the world's population practice open defecation, which is the most dangerous form of propagation of infectious diseases.

¹ Source: Sustainable Development Goals Report 2017 - United Nations

Our approach

Universal and sustainable access to clean and drinking water, to adequate sanitation services, and teaching their correct use and management have always been a focal point for ACRA. In Senegal, Tanzania, Mozambique and El Salvador we build rural **water systems** and **latrines are improved** at school and family level. In urban and periurban areas, we ensure that local populations have access to clean water and sanitation services that are managed safely and are sustainable. We supply the right tools to enable **management committees**, private operators and municipalities to manage the operation and maintenance of the WASH services transparently and sustainably.

Our core principles

- We promote the human right to **"clean and safe water"** in the peripheries of the world as set out by SDG n.6.
- We develop the capacity and skills of community organizations that are responsible for the management of water and sanitation services in order to foster **democratic governance**, ensuring transparency, integrity and accountability.
- We promote **the involvement of women** in decision-making processes related to the planning and management of the water and sanitation services.
- We build water systems to guarantee **access to drinking water at domestic level**.
- We **build modern and high quality sanitation systems** at domestic and community level.
- We raise awareness and inform communities on the importance of access to drinking water and the **adoption of good hygiene behaviour** in order to improve health conditions, particularly those of women and children.





Food security and sovereignty

Access to food, agroecology and food policy

" Today I am a member of the social enterprise Herencia: we have created a brand of high quality organic, fine and aromatic chocolate. We are proud of our 100% chocolate produced by the farmers of Esmeraldas."

Argentina Esmeraldas (Ecuador - project's beneficiary)



7.538

BENEFICIARIES REACHED
in Ecuador, Honduras, Burkina Faso, Chad, Niger

©María Fernanda García

Key indicators 2018

ECUADOR

Chocolate brand "Herencia Esmeraldas" was founded and owned by the social enterprise of the cocoa producers, which markets high quality fine aromatic chocolate.

BURKINA FASO

Two types of honey, two types of tomato sauce and one type of rice were marketed by the social enterprise *Ke Du Burkinabé* in Ouagadougou.

ITALY

The Observatory for Agroecology (OPERA) was created thanks to the collaboration with the University of Milan with the aim of spreading content related to the agro-ecological transition and sustainability of food systems.



Food security and sovereignty

The Challenges

A new report from the United Nations observes that the number of people in the world suffering from undernourishment has risen to 821 million (1 inhabitant out of 9)². An estimated **quarter of the children** under the age of 5 worldwide are affected by **stunted growth**. The food security of the planet is related to global factors such as climate change, desertification, increasing urbanization, and the increasing conflicts over the use of natural resources. Africa is the continent with the majority of malnourished and underfed people. Unfortunately, this indicator is gradually worsening even in some Latin American countries.

The current global food system that wastes, creates inequality. It depletes natural resources and prevents **the development of adequate food security and sovereignty conditions**.

Our approach

The right to food is a basic human right. Access to “sufficient, safe and nutritious food which meets basic dietary needs” is a principle enshrined in article 11 of the “International Covenant on Economic, Social and Cultural Rights” adopted by the United Nations in 1976. However, this right can be better guaranteed only in a context of **food sovereignty**: in other words, placing **producers** (farmers, fishermen, shepherds,

and nomadic shepherds), **distributors and consumers** at the heart of agri-food systems and policies that are geared towards environmentally, socially, financially and culturally appropriate models.

ACRA focuses its attention on the resources needed to produce food and on its quality, integrity and availability. It **collaborates** with local communities, small farmers, social cooperatives and enterprises, with the private and public sectors, with other NGOs, and with research and development organizations, working in an integrated manner in other areas such as water, energy, natural resources management and education.

This skills integration is intended to facilitate the process of **agroecological transition** of the food production, distribution and consumption systems both in the Global North and South. However, food is also a tool to foster **intercultural dialogue** which is why we also include its explanation, knowledge and the perception of its value in the education and awareness-raising initiatives aimed at integration and social inclusion.

Our core principles

- We help **ensure access to productive resources through participatory management**: land access and soil fertility, effective management of green water, seed availability and research.

- We promote **agroecological production models, and participatory agricultural research and innovation** aimed at improving supply chains.
- We defend the **dignity of rural labor** and its social protection
- We foster **access to markets**, promoting local or regional trade and fair prices.
- We believe that **technical and professional training** and strengthening grassroots organizations are key factors for the sustainability of our projects.
- We support **food policy advocacy** activities at local, national and international level by fostering and guiding participative advisory and decision-making processes.
- We promote and support **information and awareness-raising campaigns** on production systems and on the impact of consumption choices.
- We adopt a **gender perspective** that promotes the equal sharing of resources and responsibilities between women and men through participatory and integrated methods based on the Human Rights Based Approach

² FAO, FIDA, OMS, PAM e UNICEF, The State of Food Security and Nutrition in the World 2018





Environment and Energy

Sustainable management of natural resources and rural electrification

"[...]We always have to ask ourselves who our beneficiary is. Surely the environment, but primarily the human being. We must, therefore, understand with them what to do and how to do it. There are no pre-established recipes standing of the territory and its inhabitants. Only the research, the real and deep understanding of the territory and its inhabitants".

(From an interview with Ilaria Manfredi, ACRA's Ecuador coordinator, taken from the book *Fifty years of commitment to sustainable development*)



Key indicators 2018

INDIA

A credit cooperative with 1,292 members was founded to promote the financial inclusion of Auto-rickshaws (tuktuk) drivers and their families and the transition to green and sustainable vehicles.

TANZANIA

The construction of a 1.7 MW hydroelectric power plant was completed with the installation of electricity generation machinery for delivering electricity to the 50,000 inhabitants of 20 villages.

ITALY

8,700 square meters of green areas were used for agricultural and horticultural purpose in Via Papini, Monza (4,000 of garden, 3,000 of forest, 1,000 of vineyard, 700 used as a garden) in collaboration with partners of the project Freedom Up, dedicated to sustainable and inclusive territorial solutions.

BURKINA FASO

37 public officials were trained in environmental education and best practices for municipal solid waste management.



Environment and Energy

The challenges

The progressive deterioration of the environment is the result of **the unbalanced management of its resources**. Global policies often struggle to translate into concrete measures for the protection of the planet. Indeed, Global Warming is one of the main causes of **deforestation**. In tropical areas, nearly 16 million hectares of forests³ have been lost, with a negative impact on CO₂ absorption. In recent years investments in **renewable energy** have increased, but the most used sources of energy remain those of fossil origin. Nevertheless, about 1 billion people⁴ still have no access to electricity and 40% of the world's population does not use clean fuels or sustainable technologies for cooking or heating.

Our approach

In all of our projects we promote the **sustainable management of natural resources and the protection of vulnerable ecosystems and biodiversity** by raising awareness, involving communities and creating incentives for the conservation of resources that form the basis for the production of water, food and energy. We promote an integrated management of waste according to the “*reduce-recycle-reuse*” approach and alternative solutions for the use of plastic.

We are convinced that **“decentralized renewable energy is the fastest way to guarantee power for all”**. Hence, we foster access to energy by adopting “**off grid**” solutions that use renewable sources especially in rural areas, encouraging public and private investments with the active involvement of populations⁵.

ACRA is part of the NGO coalition ACCESS which supports a transparent and inclusive multi-actor participation at all levels in the process of expanding access to energy, particularly for the poorest and most disadvantaged populations.

Our core principles

- We adopt a multi-actor approach, actively involving institutions, governments and populations (*human empowerment*) in land-use planning and management, environmental protection, safeguarding biodiversity, and waste management.
- We develop projects for the protection of vulnerable areas and endangered ecosystems that include solutions to curb deforestation.
- We promote **social entrepreneurship** and facilitate public and private investments to improve access to **renewable energy** sources especially in rural areas which are far from the national grid and where there is no electricity.
- We ensure that access to water or rural electrification services becomes an incentive for the sustainable management of **natural resources** (ecosystems).
- We have an integrated way of working, using a “Nexus” approach, seeking optimizations and **synergies** to produce Water, Food and Energy, preserving natural resources and biodiversity, and reducing and reusing waste.

³ Data presented during the Oslo Tropical Forest Forum 2018 by World Resources Institute (WRI)

⁴ Tracking SDG7: *The energy progress report* (2018); World Bank et al. [dati 2017]

⁵ *Decentralized renewable energy is the faster path to power for all* (P4All)





Education

"I am a pupil of the Regional Centre for Vocational Training in Kolda. I am the only girl that chose the training course to become an electrician, a class usually composed only of male students."

(Ramatoulaye Sabaly, Sédhiou – Senegal)

Access, rights, quality, global citizenship and cultural exchange



152.961

BENEFICIARIES REACHED in Chad, Zambia, Italy and Europe



Key indicators 2018

CHAD

The 8th Annual National Campaign was organized to raise awareness of schooling and peaceful cohabitation.

14.821 children (out of an initial target of 10,500) were enrolled and were able to attend primary school thanks to the "Quality Education for All" program.

EUROPE

4 initiatives in Milan, Freiburg, Barcelona, Thessaloniki were promoted to strengthen the integration and social inclusion of migrants through food as a means of intercultural dialogue.

"Welcome Tour" of intercultural walks was organized for newly arrived migrants to facilitate intercultural dialogue and inclusion in the host community.



Education

The challenges

Education is the linchpin of a country's development, the key to **emancipation** for people and for communities as it has the power to break the cycle of poverty, inequality and injustice providing strength, tools and hope for the future for individuals and their communities.

Despite the great results achieved in the last 15 years in terms of the number of children enrolled in schools all over the world, there are still huge challenges to achieving **quality education** for all. Investments made by governments and international organizations are extremely low (aid for education development represents only 2% of total investments), and assistance is fragmented and rarely coordinated.

More than **75 million children and young adults** between the ages of 3 and 18 need urgent learning support and an appropriate education. A child living in a disadvantaged area is 30% less likely to finish primary school compared to one of his peers. In the case of girls and young women, the likelihood is further reduced by two and a half times⁶.

Our approach

In an increasingly globalized world education must ask itself new questions and set itself new challenges in relation to the meaning of the word

citizenship, and the close **interdependence between people**, their economies and their cultures.

Children and young adults, the citizens of tomorrow must be develop a sense of awareness and of belonging to a common humanity, a sense of solidarity and **respect for differences**, for otherness and for the environment, in order to act responsibly at local, national and global level, for a more sustainable and peaceful world. ACRA's objective is to promote a high quality, universal, **equal and inclusive** education that delivers appropriate and concrete results and that provides skills and capabilities that can tackle the causes of poverty and discrimination.

Our core principles

- We adopt participatory and integrated methods based on the **"Human Rights Based Approach"**.
- We embrace the principles of the **Convention on the Rights of the Child** (Non-discrimination art.2. Survival and development art.6; Best interests of the child art. 3; Respect for the views of the child art. 12).

- We work in the Global South and the Global North to contribute to the development of a generation of **active and responsible citizens**, capable of tackling the global causes of poverty and inequality.
- We research and promote innovative educational tools based on the concept of **lifelong learning**.
- We support and strengthen the **public system** in various countries to ensure access to, attendance and quality of education, especially for the most vulnerable groups.
- We work in **partnership** with Ministries, Research Organizations, Local Communities, Universities, Schools, NGOs and social enterprises to achieve a widespread impact on the territories where we work.



⁶ Source: 2017 Sustainable Development Goals Report, Education Cannot Wait 2017



©Paolo Defila

2018 events












Fifty years of commitment to sustainable development








➤ 2018 represented a milestone in the history of ACRA: a **symbolic birthday celebrated** with friends and supporters who over fifty years have shared the same values of solidarity and commitment to sustainability. Many initiatives have taken place throughout the year to celebrate

this anniversary, from **solidarity dinners** to the creation of a **photographic book** that reconstructs the journey of the first volunteers who left Milan for Chad in 1968. It gathered their testimonies and stories, the faces and voices of the people of the countries of the world

where ACRA works. The year culminated with an important recognition, the award to ACRA of the **Ambrogio d'Oro**: the Civic Merit conferred by the Municipality of Milan.

Main projects active in 2018

COUNTRY	THEME	TITLE	DURATION	VALUE €	FUNDING
BURKINA FASO		Women and inclusive rural development as a means of achieving food security in Burkina Faso	39 months	1,925,233	AICS
		Innovative social enterprises and participation of migrants for social inclusion in Burkina Faso	36 months	1,975,275*	AICS
		Partnership for sustainable rural development in Burkina Faso (4 th and 5 th year)	24 months	320,413**	Fondazioni4Africa
		Sustainable management of the Cross-border Biosphere Reserve in the W-Arly-Pendjari Region at local and national level	7 months	209,423	GIZ
		Less waste, more opportunities: the green economy serving the SMEs of Ouagadougou	36 months	1,333,348	UE
CHAD		Improve the education system in the intervention areas through a cross-sectoral approach and a focus addressed to gender disparities	11 months	62,573	CRF
		Support for communities affected by the Central African crisis to improve access, equity and quality of education of refugee children, returnees and host communities	18 months	2,364,904	UNICEF
		Project to strengthen resilience and peaceful cohabitation in Chad - PRCPT	24 months	894,868	GIZ
		Protection and diversified solutions for Central African refugees living in southern Chad	12 months	842,358	UNHCR
		Inclusive development program for reception areas in eastern Chad (DIZA-EST)	36 months	7,000,000*	UE
		Support to the Biobé Hospital	24 months	94,326	Fondazione MONZINO
ECUADOR		Improvement of the municipal service of integrated and sustainable solid waste management and implementation of public policies concerning the GIRS	36 months	1,165,000*	UE
		FAIR COCOA - economic empowerment and women participation in the integrated production and processing chain of the aromatic fine, organic cocoa, according to fair trade principles, in the Region de Esmeraldas	45 months	1,272,152	AICS
		Access to water and sanitation: empowerment of women and social inclusion in the Microregion of Norte Morazan	41 months	1,590,629	AICS
EUROPE/ITALY		Food Relations. Sustainable practices of integration and social inclusion of newcomers based on food as a key medium for intercultural dialogue	24 months	772,797	UE
		NEW ROOTS - Migrantour intercultural walks building bridges for newcomers' active participation	24 months	790,086	UE
		Sustainable ears: from the supply chain to the community, resilience practices in the last wheat fields of the lower eastern Brianza	24 months	139,670	Fondazione Cariplo
		Our invisible cities. Meetings and new narratives of the world in the city	18 months	555,244	AICS
		Freedom up - inclusive policies and practices of sustainability and participation in the Libertà district of Monza	24 months	200,000	Fondazione Cariplo
		OPERA 18	14 months	106,700	Fondazione Cariplo
		Let's cultivate sustainability	12 months	10,300	UBI Banca

COUNTRY	THEME	TITLE	DURATION	VALUE €	FUNDING
 GUINEA BISSAU		Bissau Children's Health Center	24 months	328,500	Fondazione Grandi
 HONDURAS		<i>Community Forestry</i> as a model of integrated development to address the challenges of climate change	24 months	315,000*	UE-CLIFOR
		General plan for the implementation of a quality food system in Central District schools	12 months	66,620*	PAM
 INDIA		Shift towards a sustainable transport system with the tricycles: triggering sustainable lifestyles and reducing poverty in urban India	48 months	1,554,742	UE-SWITCH
 MOZAMBIQUE		A sustainable chain of sanitation Market solutions as a response to access problems to basic sanitation in Maputo province, Mozambique	36 months	1,473,626*	AICS
 NIGER		Milk & Honey: two high value-added supply chains as a response to food and economic insecurity in urban and rural areas in Niger	36 months	1,993,753*	AICS
 SENEGAL		Water Programme ACRA-PEPAM in Ouonk	18 months	738,883	Charity Water
		Building principles of participatory and effective water management by supporting good governance and knowledge sharing	35 months	499,209	UE
		SALUTE PLUS: Water, Hygiene and Nutrition in the Tenghory District	39 months	1,876,000	AICS
		Access to sanitation and to good hygiene practices in the Municipality of Bignona and the Transgambienne neighborhood, Senegal	56 months	1,388,628	UE
		Social and economic development of women through renewable energy in Casamance, Senegal - DESFERS	60 months	9,571,549*	UE
		Starting again from the young: pro-motors of local development and conscious migration	36 months	1,997,698	AICS
 TANZANIA		Improvement of water access, sanitation and hygiene facilities for Iringa primary and secondary schools	14 months	262,180	CEI
		Integrated tools of environmental hygiene for the periurban, poor and disadvantaged areas of the Municipality of Iringa	60 months	1,834,509	UE
		Hydroelectric Energy for 20 isolated rural villages in the Ludewa District, Tanzania	54 months	7,568,677	UE
		Support to advocacy and accountability interventions in Zanzibar	12 months	100,000*	UE
		ZUPS - Consultancy services to support community engagement and awareness within the Zanzibar Urban Municipal Council	16 months	258,987	Ministry of Finance and Planning di Zanzibar (WB)
 ZAMBIA		Making reality of the Right to Education through the support of Community Schools in Chipangali constituency-Chipata District in Zambia	36 months	787,867	UE
		Initiative to set up school canteens and vegetable gardens in 26 Community Schools in the Chipata District	30 months	111,511	Mediafriends Onlus

Note: the total value of the interventions includes monetary quotas, voluntary contributions made and donations in kind.

* Total value of the project managed by ACRA and its partners

** ACRA Budget as a consortium partner



Part 3

FINANCIAL STATEMENTS 2018



Independent Auditor's Report

To the Board of Directors of
Fondazione Acra

Report on the financial statements

Opinion

We have audited the accompanying financial statements of Fondazione Acra, which comprise the statement of financial position as at December 31, 2018, the statement of comprehensive income for the year then ended, a summary of significant accounting policies and other explanatory notes.

In our opinion, the financial statements give a true and fair view of the financial position of Fondazione Acra as at 31 December, 2018, and of the result of its operations and its cash flows for the year then ended in accordance with the Italian regulations and accounting principles governing financial statements.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for The Audit Of The Financial Statements* section of this report. We are independent of the Foundation in accordance with ethical requirements and standards applicable in Italy that are relevant to the audit of financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of matter

As a reminder of the disclosure, we report that in the Explanatory Notes the directors inform that the credit of Euro 414 thousand towards the social enterprise E & E in Tanzania constituted for advances over the years and unchanged for almost 3 years, was prudentially partially devalued during the year through the allocation of a provision of Euro 100,000, which is added to the one allocated in 2017, bringing the specific write-down provision to € 300,000 in total. The future recoverability of the rest of the credit is provided for by the shareholding structure of the Community company that will manage the power plant in Lugarawa (Tanzania).

Key audit matters

This report is not issued under any legal requirement, since for the year ended as at December 31, 2018 the audit pursuant to article 2477 of the Italian Civil Code has been performed by a subject other than this audit firm.

Responsibilities of management for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Italian regulations and accounting principles governing financial statements and, within the limits of the law, for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of the audit in accordance with International Standards on Auditing (ISA Italia), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risk of material misstatement of the financial statements, whether due to fraud or error; design and perform audit procedures in response to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of non detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control;
- Obtain and understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control;
- Evaluate the appropriateness of accounting principles used and the reasonableness of accounting estimates and related disclosures made management;
- Conclude on the appropriateness of management's use of the going concern and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions in a manner that achieves fair presentation.

We communicate with those charged with governance, identified at the appropriate level as required by the ISA Italia, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Milan 16 May, 2019

BDO Italia S.p.A.
Signed By
Fioranna Negri
Partner

Financial statements

Balance sheet and income statement as at 31 December 2018

Assets

	2018	2017
Total fixed assets	91,681	149,888
Fixed intangible assets	50,498	100,996
Fixed assets	14,181	21,427
Financial assets	27,002	27,465
Total current assets	24,064,908	17,885,426
Total Accounts receivables	21,292,104	14,511,760
<i>Credits for projects financed by institutional bodies</i>	<i>14,072,891</i>	<i>5,093,876</i>
<i>Credits for projects financed by private bodies</i>	<i>2,732,412</i>	<i>3,933,310</i>
<i>ACRA's committed contribution</i>	<i>3,579,694</i>	<i>4,622,153</i>
<i>From local partners</i>	<i>437,650</i>	<i>522,847</i>
<i>Receivables from clients</i>	<i>262,259</i>	<i>2,715</i>
<i>Other receivables</i>	<i>207,199</i>	<i>336,859</i>
Total current assets	2,772,804	3,373,666
Deferred income	16,112	3,965
TOTAL ASSETS	24,172,702	18,039,280

Liabilities

	2018	2017
Total shareholders' equity	100,648	224,165
Shareholders' equity	96	448
Institution's endowment fund	552	14,177
Tied-up assets	100,000	209,541
TFR (Italian end-of-working-relationship fund)	64,148	62,350
Debts	23,936,959	17,720,395
Total program advances	22,737,723	16,946,413
Due to banks	982,620	609,139
Due to suppliers	127,250	92,874
Fiscal and social debts	28,541	21,325
Due to workers	17,271	12,649
Others debts	43,554	37,996
Accruals and Deferred liabilities	70,947	32,370
TOTAL SHAREHOLDERS' EQUITY & LIABILITIES	24,172,702	18,039,280

Note: for a more detailed reading of the Financial Statements, complete with Explanatory Notes, please refer to the website www.acra.it



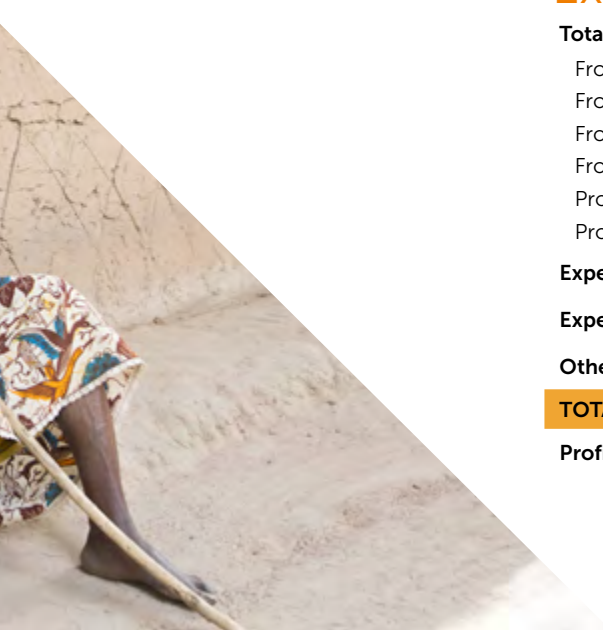


Income

	2018	2017
Total income for projects and from campaigns	11,683,288	10,295,012
From Italian government agencies	1,794,614	2,325,559
From the European Union	2,875,747	4,312,914
From foreign government agencies	2,739,422	890,111
From supranational agencies	1,702,902	934,481
Projects funded by Private Foundations	1,086,508	818,604
Projects funded by other donors	1,484,095	1,013,343
Income from overseas offices	4,694	4,023
Income from commercial activities	252,807	174,818
Others income	719,907	914,808
TOTAL INCOME	12,660,696	11,388,661

Expenses

	2018	2017
Total expenses for projects	11,683,288	10,295,012
From Italian government agencies	1,794,614	2,325,559
From the European Union	2,875,747	4,312,914
From foreign government agencies	2,739,422	890,111
From supranational agencies	1,702,902	934,481
Projects funded by Private Foundations	1,086,508	818,604
Projects funded by other donors	1,484,095	1,013,343
Expenses of the overseas offices	65,753	74,215
Expenses from commercial activities	230,086	127,523
Other expenses	681,474	891,464
TOTAL EXPENSES	12,660,600	11,388,214
Profit/loss for the period	96	448



Partnership with the private sector

Companies and Foundations

ACRA works with **companies and private foundations** in a strategic vision to promote together projects of sustainable development and inclusive economic growth. In particular, ACRA encourages strategic **partnerships** with firms and **Corporate Social Responsibility** involving employees, suppliers and clients: corporate volunteering, charity events, actions to support school projects in Italy and cooperation and co-design in developing countries. A distinctive trait of ACRA's approach is the search for **shared values**, transparent communication and reporting to donors. For the private sector, a partnership with ACRA means sharing 50 years of social commitment, a guarantee of **accountability** and **transparency** on the use of donated funds, and the growth of its social impact.

SUCCESSFUL EXAMPLES 2018

› Strategic Partnership

For 5 years ACRA and the **Seminario Permanente Luigi Veronelli** have been working together sharing the same values and the common commitment to environmental, cultural and food sustainability. The Seminar supports our projects with the donation of "second bottles", sent by Italian wineries to be reviewed in the "Guida Oro i Vini Veronelli" and that ACRA uses for fundraising.

Since 2017 ACRA and the B-Corporation **WAMI** (Water With a Mission) have shared the goal of working for a world where everyone has equal access to water resources. WAMI thus contributes to ACRA's projects for access to drinking water and the creation of sanitation facilities. The collaboration supported 6 water access interventions in Senegal and, in 2018, extended its support to a project in Tanzania.

› Crowdfunding

Ride With A Mission: the first fundraising campaign based on the shared values of ACRA, WAMI e IRD - Squadra Corse. IRD cyclists have created a virtual race to reach an ever-increasing number of donations that have helped to make the connections to drinking water in 5 schools for the benefit of more than 1,000 children in the Tenghory District, Senegal. The Mediolanum Foundation has doubled its donations.

› Sponsorships and Charity Events

On the occasion of the 50th anniversary of ACRA, **AccorHotels**, **AccorInvest**, **ibis Milano Centro** and the **starred chef Pietro Leemann** of the restaurant Joia organized a gourmet fundraising dinner, based on the values of cultural and environmental sustainability; the event involved many realities of the historic district of Porta Venezia in Milan, where ACRA has its headquarters, and saw the participation of 80 guests, over 20 companies, representatives of institutions (City of Milan, Assolombarda), 3 Main Sponsors, 8 sponsors in-kind including Berlucci, Alce Nero, WAMI, 3 Main Sponsors, 8 sponsors in-kind including Berlucci. Thanks to the sponsorship of the Accor group and the participants, €15,000 was raised for ACRA's "*Coltiviamo Sostenibilità*" program.

› Joint Planning

ST Microelectronics, a leading international manufacturer of electronic components, through its Corporate Foundation, has been a partner of ACRA for two years in an AICS-funded project on youth empowerment in Senegal through computerization.

› Donations to Support a Project

PayPal Italia to contribute to an increasingly inclusive society and community development, has decided to support two ACRA projects in Senegal.

The first donation was intended to promote local development through economic activities addressed at young people, the second to support projects of water access and health in schools.

› Employee and Customer Involvement

The employees of **WEKIWI Energia** dedicated their Volunteer Day to an intercultural and km0 tourism experience by participating in the Migrantour walks. WEKIWI also contributed to the dissemination of the educational kit "Around the World in 8 Gardens" to involve and raise awareness among teachers and schools on the theme of conscious energy consumption.

› Business services

Thanks to the **expertise** developed in its fields of intervention (water, food, education, environment, and energy) and to the network of partners in Europe, Africa, Asia, and Latin America, ACRA offers consulting services to different actors. ACRA's sector experts participate alongside some specialized companies - such as ARS Progetti, A.E.S.A., RINA, IBF and others - in tenders for **consultancy on international projects**. Moreover, ACRA offers services to companies interested in developing their activities in the countries in which it operates, including Italy: **feasibility studies, territorial analysis, co-planning, training of local workers, community involvement, with a view to "Creating shared value" (CSV)**.



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Support ACRA

DONATE WITH:

- **PayPal** or **credit card** on: <https://sostieni.acra.it/>
- **Bank transfer** on current account held by Fondazione ACRA, Banca Popolare di Milano, IBAN: IT37C0503401706000000009075
- **Postal current account** on c/c no. 14268205 payable to the Fondazione ACRA

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Use **0,005% of your income/ tax donation**

Sign and enter the Tax Code 97020740151 in your tax return.

PARTNERSHIP

Companies, foundations and organizations can build value partnerships together with ACRA. Contact us to learn more via mail donatori@acra.it

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